

# Tekwill™

Be great together

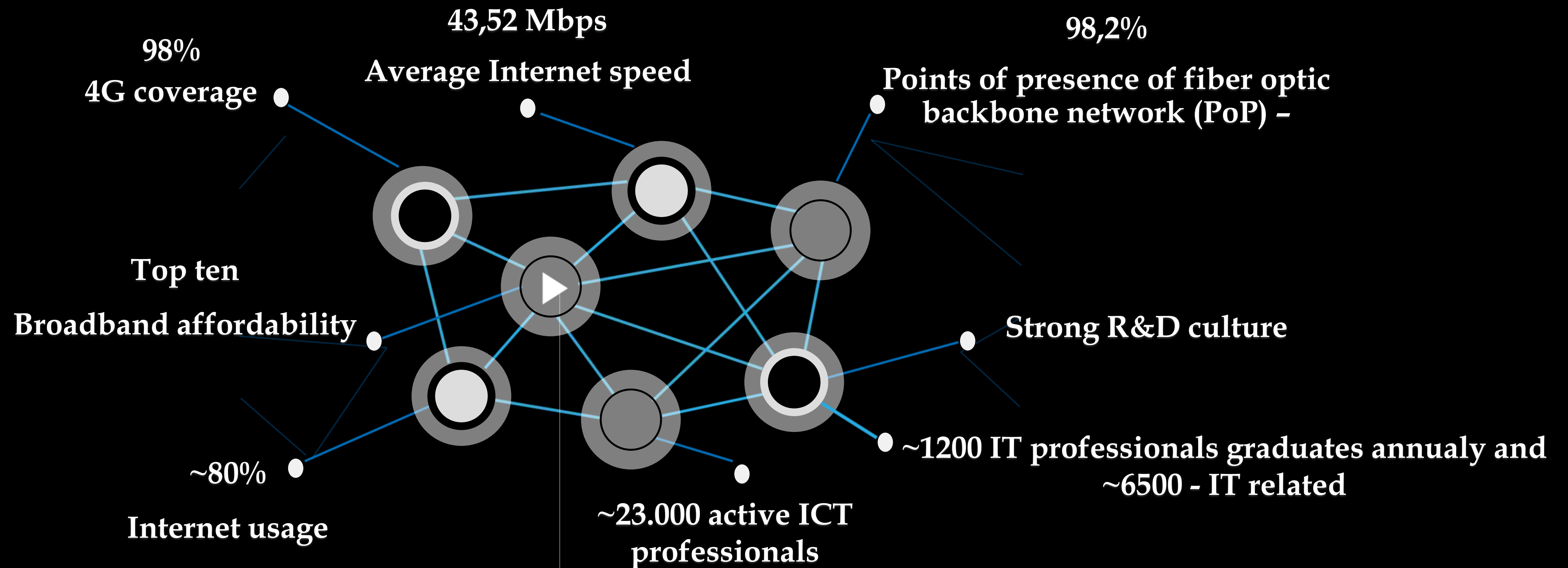
## Developing the Moldovan IT Ecosystem



Ana Chirita, ATIC Strategic Projects  
Director/ Tekwill Project Director  
November 12, 2019

# ICT INDUSTRY QUICK FACTS

- ✓ *Advanced infrastructure and broadband penetration*
- ✓ *High accessibility*
- ✓ *Skilled ICT professionals*



# IT POLICIES AND LEGISLATION

*IT industry is in the top Government priorities: it is the fastest growing industry, offers highest wages, employs youth and creative people, digitally transforms entire society*



- 1 National Strategy «Digital Moldova – 2020»
- IT IT industry & digital innovation development Strategy (2019-2023)
- 3 Tax incentives for employees of IT companies
- 4 Law on IT parks (Law no 77 of 21.04.2016)
- 5 Law on IT Visa (Law no 121 of 23.07.2017)
- 6 IT educational programs

## MOLDOVA IT PARKS LEGISLATION - Law nr.77/2016

*A platform created by the Government of Moldova to stimulate investments and IT business development, R&D and digital innovation*



- ✓ **Simplified tax model (7% single flat tax)**
- ✓ **“Virtual” operating regime**
- ✓ **Extended list of eligible IT and related activities (*Software development, IT services, digital graphics&design, R&D, educational projects*)**
- ✓ **Simplified interaction with public authorities**

# Tekwill is...

where people, community, ideas, resources, science and industry meet to identify, facilitate and enhance excellence in information technology.

## **Tekwill will provide:**

- World-class education and training facilities, lectures and laboratories
- Connections for business, professionals, students, professors and investors
- Research and development capabilities

# Partners

## Project implementer



## General partners:



## Main partners:



# Tekwill Facts

**\$8.9 M**

USAID & Government of Sweden commitment



**\$1.902 M**

resources attracted  
from **private sector**

**\$1.040 M**

resources attracted  
from **public sector**

**\$9.578 M**

funds raised by **startups**  
with **project's support**



**34.9%**

**girls and women** involved  
in project's activities



**22.595**

**participants** in  
educational programs



**362.789**

**hours of training** and  
educational **programs**



**20.573**

**participants** in  
**entrepreneurship** activities



**389**

**teams and products** developed  
through project activities



**478**

direct and indirect **better**  
**employment** opportunities



**55.873**

**participants** in various **activities**,  
including 3rd party **events**

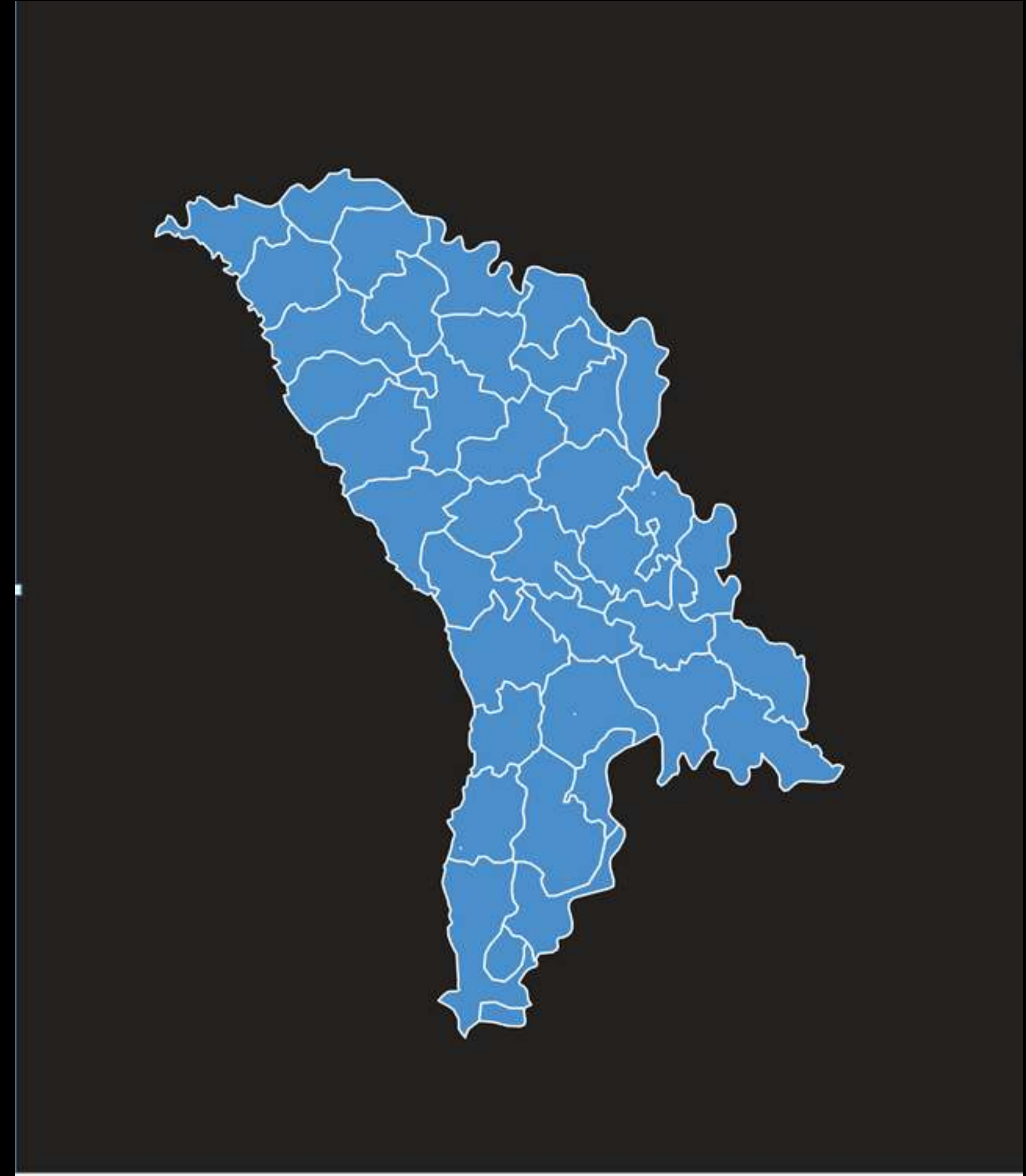
# **Our Target**

- ✦ **University Students**
- ✦ **University Teachers**
- ✦ **ICT Companies**
- ✦ **ICT Professionals**
- ✦ **Start-ups & small-medium enterprises (SME)**
- ✦ **Gov't institutions & E-gov center**
- ✦ **Private sector (non-ICT)**
- ✦ **Women & girls**



# Regional Expansion 2020

- **Feasibility Study –to be completed by November 2019**
- **MoUs signed with all regional authorities- by November 2019**
- **Pilot of programs in the regions- starting November 2019**
- **Operational and business models developed- by December 2019**
- **Endowment of the regional Centers- by Mid 2020**
- **Official Opening of the Regional centers- by September 2020**



# Any questions? Our contacts

**Ana Chirița**

**Senior Project Coordinator**

**Development of Moldova ICT Excellence Center Project (Tekwill)**

**Moldovan Association of ICT Companies**

**E-mail: [office@tekwill.md](mailto:office@tekwill.md)**

**Mob: +373 79 00 28 66**

**Web: [www.tekwill.md](http://www.tekwill.md)**

